

[^]PURPOSE

The purpose of this qualification is to equip a learner with knowledge and skills to operate as a retail supervisor.

A qualified learner will be able to:

- · Supervise retail and wholesale staff
- · Supervise the implementation and maintenance of retail or wholesale operations
- · Analyse causes of customer complaints and to resolve them in a manner that promotes customer loyalty

COURSE CONTENT

Module 1: Team Supervision

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- · Concepts and principles of supervising wholesale or retail staff
- · Supervise retail or wholesale staff
- · Supervise operations

Module 2: Monitoring and Evaluation

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- · Concepts and principles of monitoring and improving performance
- Monitor and control the work performance of a team

Module 3: Implementation and Maintenance

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- · Concepts and principles for the implementation and maintenance of retail or wholesale operations
- Processes and procedures for supervising, implementing and maintaining processes and procedures in a specific area
 of responsibility in a wholesale or retail outlet

Module 4: Customer Relationship Management



- · Concepts and principles of enhancing customer service
- · Supervise service to internal and external retail and wholesale customers
- · Processes and procedures for enhancing customer service in a wholesale or retail outlet

Module 5: Complaints Management

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• Resolve queries and complaints from internal and external retail and wholesale customers



DELIVERY

- · Duration: 12 Months
- Delivery: Classroom/online/blended

ENTRY LEVEL REQUIREMENTS

- Mathematical Literacy at NQF Level 4
- Communication at NQF Level 4

CAREER POSSIBILITIES

- · Store manager
- · Area or regional manager
- Merchandising manager
- · Customer service manager
- · Sales manager

^ACCREDITATION

- Occupational Certificate: Retail Supervisor
- · Accreditation: QCTO
- SAQA ID: 99573
- NQF Level: 4

MORE INFO

OUR MOST POPULAR CATEGORIES

SHORT COURSES

LEARNERSHIPS

COMPLIANCE TRAINING

